

Explanatory Note:

i3 Verticals, Inc. (the "Company") is updating the press release issued by the Company on November 19, 2024, as reflected below to correct an error in the allocation of net income attributable to non-controlling interests between continuing operations and discontinued operations for the three months and years ended September 30, 2024 and 2023, which was identified by management while conducting final procedures in connection with the preparation of the Company's audited financial statements for the year ended September 30, 2024. This error impacted the total amount of net income (loss) from contributing operations attributable to i3 Verticals, Inc. and the total amount of net income (loss) from discontinued operations attributable to i3 Verticals, Inc., respectively, for the three months and years ended September 30, 2024 and 2023, as well as the total basic and diluted earnings per share attributable to Class A common stockholders for continuing operations and discontinued operations, respectively, for these periods. For additional information, see the Current Report on Form 8-K/A furnished by the Company on November 25, 2024.

The updated release reads:

i3 VERTICALS REPORTS FOURTH QUARTER AND FULL FISCAL YEAR 2024 FINANCIAL RESULTS

Company Reaffirms 2025 Outlook

NASHVILLE, Tenn. (November 19, 2024) – i3 Verticals, Inc. (Nasdaq: IIIV) ("i3 Verticals" or the "Company") today reported its financial results for the fiscal fourth quarter and year ended September 30, 2024.

Highlights from continuing operations¹ for the fiscal fourth quarter and full fiscal year of 2024 vs. 2023

- Fourth quarter revenue from continuing operations was \$60.9 million, an increase of 3.9% over the prior year's fourth quarter; full year revenue from continuing operations was \$229.9 million, an increase of 1.4% over the prior year.
- Fourth quarter net income from continuing operations was \$7.0 million, compared to a net loss from continuing operations of \$1.2 million in the prior year's fourth quarter. Net loss from continuing operations for the year ended September 30, 2024, was \$13.3 million, compared to a net loss from continuing operations of \$23.7 million for the year ended September 30, 2023.
- Fourth quarter net income from continuing operations attributable to i3 Verticals, Inc. was \$6.3 million, compared to net income from continuing operations attributable to i3 Verticals, Inc. of \$0.6 million in the prior year's quarter; full year net loss from continuing operations attributable to i3 Verticals, Inc. was \$8.9 million, compared to a net loss from continuing operations attributable to i3 Verticals, Inc. of \$15.8 million for the year ended September 30, 2023.
- Fourth quarter adjusted EBITDA from continuing operations² was \$16.2 million, an increase of 3.5% over the prior year's fourth quarter. Adjusted EBITDA from continuing operations² for the year ended September 30, 2024, was \$58.3 million, a decrease of 1.8% over the prior year.
- Adjusted EBITDA from continuing operations² as a percentage of revenue was 26.7% for the three months ended September 30, 2024, compared to 26.8% for the three months ended September 30, 2023, respectively. Adjusted EBITDA from continuing operations² as a percentage of revenue was 25.4% for the year ended September 30, 2024, compared to 26.2% for the year ended September 30, 2023.
- Fourth quarter diluted net income per share attributable to Class A common stock from continuing operations was \$0.20, compared to a diluted net loss per share of \$0.02 in the prior year's fourth quarter; full year diluted net loss per share attributable to Class A common stock from continuing operations was \$0.38, compared to a diluted net loss per share of \$0.68 in the prior year.

- For the fourth quarter and year ended September 30, 2024, pro forma adjusted diluted earnings per share from continuing operations², which gives pro forma effect to the Company's tax rate, was \$0.15 and \$0.46, respectively, compared to \$0.16 and \$0.65 for the fourth quarter and year ended September 30, 2023, respectively.
 - Diluted net income per share attributable to Class A common stock from continuing operations and pro forma adjusted diluted earnings per share from continuing operations both exclude discontinued operations but include the consolidated cash interest expense. Cash interest expense for the three months and year ended September 30, 2024, was \$6.7 million and \$28.1 million, respectively. The Company's pro forma weighted average shares of adjusted diluted Class A common stock outstanding for the three months and year ended September 30, 2024, was 34,169,684 and 33,879,163, respectively. The fully diluted per share impact, adjusted for pro forma income tax expense at 25%, of cash interest expense for the three months and year ended September 30, 2024, was \$0.15 and \$0.62, respectively.
- Annualized Recurring Revenue ("ARR")³ from continuing operations for the fourth quarter of 2024 and 2023 was \$188.2 million and \$175.1 million, respectively, representing a period-to-period growth rate of 7.5%.

See footnotes on the following page.

- 1. As a result of the sale of the Company's merchant services business, which was completed on September 20, 2024, the historical results of i3 Verticals' merchant services business have been reflected in discontinued operations in the consolidated statement of operations included in this earnings release, and continuing operations reflect the Company's remaining operations after giving effect to such classification. Prior period results have been recast to reflect this presentation.
- 2. Represents a non-GAAP financial measure. For additional information (including reconciliation information), see the attached schedules to this release.
- 3. Annualized Recurring Revenue ("ARR") is the annualized revenue derived from software-as-a-service ("SaaS") arrangements, transaction-based software-revenue, software maintenance, recurring software-based services, payments revenue and other recurring revenue sources within the quarter. This excludes contracts that are not recurring or are one-time in nature. The Company focuses on ARR because it helps i3 Verticals to assess the health and trajectory of the business. ARR does not have a standardized definition and is therefore unlikely to be comparable to similarly titled measures presented by other companies. It should be reviewed independently of revenue and it is not a forecast. Additionally, ARR does not take into account seasonality. The active contracts at the end of a reporting period used in calculating ARR may or may not be extended or renewed by our customers.

Greg Daily, Chairman and Chief Executive Officer of i3 Verticals, commented, "We are pleased to report our earnings for the fourth quarter of fiscal 2024. Our results for the year reflect a culmination of what has been a significant transition for our business. We are now a streamlined and scaled vertical market software provider. We have also de-levered and are ready to capitalize on multiple growth opportunities in 2025.

"i3 Verticals has an excellent financial profile and we expect revenue growth and margin expansion to accelerate in the next fiscal year. We remain focused on growing recurring revenue, which improved by 7.5% this quarter. Looking ahead we expect to achieve high-single digits organic revenue growth in fiscal 2025 and increase our margins by more than 100 bps.

"Finally, I want to welcome Chad Fenner, our new Chief Product Officer. Chad has more than two decades of experience driving growth through product development and management. We are excited to have him on our team to help us bring the best possible products to market."

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2025 Outlook

The Company's practice is to provide annual guidance, excluding the impact of future acquisitions, dispositions and transaction-related costs.

The Company is providing the following outlook for the fiscal year ending September 30, 2025, which remains unchanged from the previous guidance included in the Company's earnings release issued on August 8, 2024:

(in thousands, except share and per share amounts)	Outlook Range					
	Fisca	ber 30, 2025				
Revenue	\$	243,000	-	\$	263,000	
Adjusted EBITDA (non-GAAP)	\$	63,000	-	\$	71,500	
Depreciation and internally developed software amortization	\$	12,000	-	\$	14,000	
Cash interest expense	\$	1,000	-	\$	2,000	
Pro forma adjusted diluted earnings per share ⁽¹⁾ (non-GAAP)	\$	1.05	-	\$	1.25	

Assumes an effective pro forma tax rate of 25.0% (non-GAAP).

With respect to the "2025 Outlook" above, reconciliations of adjusted EBITDA, pro forma adjusted diluted earnings per share and adjusted diluted earnings per share guidance to the most comparable GAAP measures on a forward-looking basis are not available without unreasonable efforts. This inability results from the inherent difficulty in forecasting generally and quantifying certain projected amounts that are necessary for such reconciliations. In particular, sufficient information is not available to calculate certain adjustments required for such reconciliations, including changes in the fair value of contingent consideration, income tax expense of i3 Verticals, Inc. and equity-based compensation expense. The Company expects these adjustments may have a potentially significant impact on future GAAP financial results.

Change in Segments

As noted above, the Company completed the sale of its merchant services business on September 20, 2024. As a result, the historical results of the merchant services business have been reflected in discontinued operations in the Company's consolidated financial statements, and the Company no longer presents a merchant services segment. After giving effect to these developments, the Company has two reportable segments, Public Sector and Healthcare. See below under "i3 Verticals, Inc. Segment Summary" for financial information for our reportable segments for the periods presented.

Conference Call

The Company will host a conference call on Tuesday, November 19, 2024, at 8:30 a.m. ET, to discuss financial results and operations. To listen to the call live via telephone, participants should dial (844) 887-9399 approximately 10 minutes prior to the start of the call. A telephonic replay will be available from 11:30 a.m. ET on November 19, 2024, through November 26, 2024, by dialing (877) 344-7529 and entering Confirmation Code 4184020.

To listen to the call live via webcast, participants should visit the "Investors" section of the Company's website, www.i3verticals.com, and go to the "Events" page approximately 10 minutes prior to the start of the call. The online replay will be available on this page of the Company's website beginning shortly after the conclusion of the call and will remain available for 30 days.

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Non-GAAP Measures

This press release contains information prepared in conformity with GAAP as well as non-GAAP information. It is management's intent to provide non-GAAP financial information to enhance understanding of the Company's consolidated financial information as prepared in accordance with GAAP. This non-GAAP information should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure and the most directly comparable GAAP financial measure are presented for historical periods so as not to imply that more emphasis should be placed on the non-GAAP measure. The non-GAAP financial information presented may be determined or calculated differently by other companies.

Additional information about non-GAAP financial measures, including, but not limited to, pro forma adjusted net income from continuing operations, adjusted EBITDA from continuing operations and pro forma adjusted diluted EPS from continuing operations, and a reconciliation of those measures to the most directly comparable GAAP measures is included in the financial schedules of this release.

About i3 Verticals

The Company delivers seamless integrated software to customers in strategic vertical markets. Building on its sophisticated and diverse platform of software and services solutions, the Company creates and acquires software products to serve the specific needs of public and private organizations in its strategic verticals, including its Public Sector and Healthcare verticals.

Forward-Looking Statements

This release contains forward-looking statements that are subject to risks and uncertainties. All statements other than statements of historical fact or relating to present facts or current conditions included in this release are forward-looking statements, including any statements regarding the Company's fiscal 2025 financial outlook and statements of a general economic or industry specific nature. Forward-looking statements give the Company's current expectations and projections relating to its financial condition, results of operations, guidance, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "plan," "intend," "believe," "may," "will," "should," "could have," "exceed," "significantly," "likely" and other words and terms of similar meaning in connection with any discussion of the timing or nature of future operating or financial performance or other events.

The forward-looking statements contained in this release are based on assumptions that we have made in light of the Company's industry experience and its perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances. As you review and consider information presented herein, you should understand that these statements are not guarantees of future performance or results. They depend upon future events and are subject to risks, uncertainties (many of which are beyond the Company's control) and assumptions. Factors that could cause actual results to differ from those expressed or implied by our forward-looking statements include, among other things: ongoing and future economic and geopolitical conditions, including the impact of inflation and elevated interest rates, competition in our industry and our ability to compete effectively, regulatory developments, the successful integration of acquired businesses, our ability to execute on our strategy and achieve our goals following the completion of the sale of our merchant services business, and future decisions made by us and our competitors. All of these factors are difficult or impossible to predict accurately and many of them are beyond our control. For a further list and description of these and other important risks and uncertainties that may affect our future operations, see Part I, Item 1A - Risk Factors in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission, which we have updated in Part II, Item 1A - Risk Factors in Quarterly Reports on Form 10-Q we have filed thereafter, and the risks and uncertainties identified in other filings filed with the Securities and Exchange Commission from time to time.

Any forward-looking statement made by us in this release speaks only as of the date of this release and we undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

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Contact:

Clay Whitson Chief Strategy Officer (888) 251-0987 investorrelations@i3verticals.com

i3 Verticals, Inc. Consolidated Statements of Operations

(\$ in thousands, except share and per share amounts) (Unaudited)

	Three months ended Septer		tember 30,		Year e	nde	d Septemb	er 30,		
	2024			2023	% Change	_	2024		2023	% Change
Revenue	\$ 60,8	364	\$	58,584	4%	\$	229,923	\$	226,722	1%
Operating expenses										
Other costs of services	5,0	033		4,083	23%		18,573		15,355	21%
Selling, general and administrative	44,8	342		45,221	(1)%		176,390		177,731	(1)%
Depreciation and amortization	7,5	580		7,149	6%		28,796		26,438	9%
Change in fair value of contingent consideration	(1	145)		876	n/m		(690)		10,767	n/m
Total operating expenses	57,3	310		57,329	—%		223,069		230,291	(3)%
Income (loss) from operations	3,5	554		1,255	n/m		6,854		(3,569)	n/m
Other expenses										
Interest expense, net	6,9	956		6,714	4%		29,263		25,128	16%
Other income	(1,2	245)		(929)	n/m		(3,395)		(1,224)	n/m
Total other expenses	5,7	711		5,785	(1)%		25,868		23,904	8%
Loss before income taxes	(2,1	157)		(4,530)	(52)%	_	(19,014)		(27,473)	(31)%
Benefit from income taxes	(9,1	175)		(3,288)	n/m		(5,668)		(3,788)	n/m
Net income (loss) from continuing operations	7,0	018		(1,242)			(13,346)		(23,685)	
Income from discontinued operations, net of income taxes	171,5	526		4,691			188,476		21,033	
Net income (loss)	178,5			3,449	n/m	Τ	175,130		(2,652)	n/m
Net income (loss) from continuing operations attributable to non-controlling interest		689		(1,811)			(4,424)		(7,863)	
Net income from discontinued operations attributable to non-controlling interest	59,9	945		712			66,213		6,022	
Net income (loss) attributable to non-controlling interest	60,6	634		(1,099)	n/m		61,789		(1,841)	n/m
Net income (loss) from continuing operations attributable to i3 Verticals, Inc.	6,3	329		569			(8,922)		(15,822)	
Net income from discontinued operations attributable to i3 Verticals, Inc.	111,5	581		3,979			122,263		15,011	
Net income (loss) attributable to i3 Verticals	\$ 117,9	910	\$	4,548	n/m	\$	113,341	\$	(811)	n/m
Net income (loss) per share attributable to Class A common stockholders from continuing operations:										
Basic	\$ 0	.27	\$	0.02		\$	(0.38)	\$	(0.68)	
Diluted	\$ 0	.20	\$	(0.02)		\$	(0.38)	\$	(0.68)	
Net income per share attributable to Class A common stockholders from discontinued operations:										
Basic	\$ 4	.72	\$	0.17		\$	5.22	\$	0.65	
Diluted		.60	\$	0.13		\$	5.09	\$	0.58	
Weighted average shares of Class A common stock outstanding:										
Basic, for continuing operations	23,657,1	149	23	3,236,620		2	3,419,421	2	3,137,586	
Diluted, for continuing operations	34,169,6			1,011,302			3,419,421		3,137,586	
Basic, for discontinued operations	23,657,1			3,236,620			3,419,421		3,137,586	
Diluted, for discontinued operations	34,169,6			1,011,302			3,879,163		3,970,731	
n/m = not meaningful										

i3 Verticals, Inc. Segment Summary from Continuing Operations

(Unaudited) (\$ in thousands)

For the	Three	Months	Ended	September	· 30, 2024
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		1 01 111	6 11	ice Months E	iiucu	Ochtember 30	, 20	, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	
	P	ublic Sector		Healthcare		Other		Total	
Revenue	\$	49,603	\$	11,399	\$	(138)	\$	60,864	
Other costs of services		4,370		799		(136)		5,033	
Recurring cash SG&A expenses ⁽¹⁾		25,034		8,441		6,123		39,598	
Adjusted EBITDA ⁽²⁾	\$	20,199	\$	2,159	\$	(6,125)	\$	16,233	
Adjusted EBITDA Margin ⁽²⁾		41 %)	19 %	,)	n/m		27 %	
Income (loss) from operations	\$	14,268	\$	1,172	\$	(11,886)	\$	3,554	
moome (1995) nom operations	Ť	For the Year Ended					2,22		
		ublic Sector		Healthcare	і Зер	Other	24	 Total	
Revenue	\$	184,841	\$	45,566	\$	(484)	\$	229,923	
Other costs of services		16,125		2,932		(484)		18,573	
Recurring cash SG&A expenses ⁽¹⁾		95,500		33,622		23,920		153,042	
Adjusted EBITDA ⁽²⁾	\$	73,216	\$	9,012	\$	(23,920)	\$	58,308	
Adjusted EBITDA Margin ⁽²⁾		40 %	40 %		D	n/m		25 %	
Income (loss) from operations	\$	49,712	\$	5,821	\$	(48,679)	\$	6,854	
moome (1995) were operationed	•					,		,	
	_				nded	September 30), 20		
Davis	9 S	ublic Sector		Healthcare	_	Other	Φ.	Total	
Revenue	Þ	46,895	\$	11,714	\$	(25)	Ф	58,584	
Other costs of services		3,388		718		(23)		4,083	
Recurring cash SG&A expenses ⁽¹⁾ Adjusted EBITDA ⁽²⁾	\$	24,490	Φ	8,726	\$	5,603	Φ.	38,819	
Adjusted EBITDA Margin ⁽²⁾	Ф	19,017 41 %	\$	2,270 19 %		(5,605) n/m	Ф	15,682 27 %	
/ Adjusted EBIT B/ (Walgill		71 70	,	10 /	,	11/111		21 70	
Income (loss) from operations	\$	12,182	\$	1,491	\$	(12,418)	\$	1,255	
	For the Year Ended September 30, 2023								
	Pı	ublic Sector		Healthcare		Other	Total		
Revenue	\$	182,214	\$	44,583	\$	(75)	\$	226,722	
Other costs of services		13,326		2,103		(74)		15,355	
Recurring cash SG&A expenses ⁽¹⁾		95,397		33,242		23,329		151,968	
Adjusted EBITDA ⁽²⁾	\$	73,491	\$	9,238	\$	(23,330)	\$	59,399	
Adjusted EBITDA Margin ⁽²⁾		40 %						26 %	
Income (loss) from operations	\$	41,987	\$	4,770	\$	(50,326)	\$	(3,569)	

Recurring cash SG&A expenses represents the following items; payroll, fringe, third-party labor, capitalized development, commissions, rent, travel & entertainment, office, connectivity, SaaS & hosting, tech services, professional services, advertising, and other operating expenses.

^{2.} Adjusted EBITDA and Adjusted EBITDA margin as presented at a segment level are measures reported to our management for purposes of making decisions about allocating resources to our business segments and assessing the performance of our business segments, and these measures will be presented in our financial statement footnotes in accordance with ASC 280, beginning with the Company's annual report on Form 10-K to be filed for the fiscal year ending September 30, 2024. Adjusted EBITDA margin represents adjusted EBITDA as a percentage of revenue. Adjusted EBITDA and Adjusted EBITDA margin, as presented on a consolidated basis, are non-GAAP financial measures. For additional information regarding these non-GAAP financial measures, including reconciliations of consolidated Adjusted EBITDA to the most comparable GAAP measure, see below under "Reconciliation of GAAP to Non-GAAP Financial Measures."

i3 Verticals, Inc. Consolidated Balance Sheets

(\$ in thousands, except share and per share amounts) (Unaudited)

	Sel	September 30, 2024		ptember 30, 2023
Assets				
Current assets				
Cash and cash equivalents	\$	86,541	\$	3,105
Accounts receivable, net		55,988		50,785
Settlement assets		632		4,873
Prepaid expenses and other current assets		10,232		9,512
Current assets held for sale				17,269
Total current assets		153,393		85,544
Property and equipment, net		8,677		10,059
Restricted cash		2,424		4,215
Capitalized software, net		58,592		58,057
Goodwill		280,678		267,983
Intangible assets, net		162,816		163,149
Deferred tax asset		48,445		52,514
Operating lease right-of-use assets		8,954		11,815
Other assets ⁽¹⁾		6,696		11,727
Long-term assets held for sale		_		219,354
Total assets	\$	730,675	\$	884,417
Liabilities and equity				
Liabilities				
Current liabilities				
Accounts payable	\$	5,370	\$	6,369
Current portion of long-term debt		26,223		_
Accrued expenses and other current liabilities		89,972		33,580
Settlement obligations		632		4,873
Deferred revenue		39,029		32,785
Current portion of operating lease liabilities		3,505		3,657
Current liabilities held for sale		_		12,197
Total current liabilities		164,731		93,461
Long-term debt, less current portion and debt issuance costs, net ⁽¹⁾		_		388,005
Long-term tax receivable agreement obligations		29,347		40,079
Operating lease liabilities, less current portion		6,317		8,968
Other long-term liabilities		14,921		23,078
Long-term liabilities held for sale		_		2,530
Total liabilities		215,316		556,121
Commitments and contingencies				
Stockholders' equity				
Preferred stock, par value \$0.0001 per share, 10,000,000 shares authorized; 0 shares issued and outstanding as of September 30, 2024 and 2023		_		_
Class A common stock, par value \$0.0001 per share, 150,000,000 shares authorized; 23,882,035 and 23,253,272 shares issued and outstanding as of September 30, 2024 and 2023, respectively		2		2
Class B common stock, par value \$0.0001 per share, 40,000,000 shares authorized; 10,032,676 and 10,093,394 shares issued and outstanding as of September 30, 2024 and 2023, respectively		1		1
Additional paid-in-capital		279,335		249,688
Accumulated earnings (deficit)		100,397		(12,944
Total stockholders' equity		379,735		236,747
Non-controlling interest		135,624		91,549
Total equity		515,359		328,296
Total liabilities and equity	\$	730,675	\$	884,417

See footnotes on the following page.

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i3 Verticals, Inc. Consolidated Cash Flow Data

(\$ in thousands) (Unaudited)

	 Year ended September 30,					
	 2024		2023			
Net cash provided by operating activities	\$ 48,409	\$	37,170			
Net cash provided by (used in) investing activities	\$ 396,150	\$	(121,520)			
Net cash (used in) provided by financing activities	\$ (367, 362)	\$	72,985			

^{1.} During the fourth quarter of 2024, the Company elected to change its presentation of debt issuance costs associated with the revolver pursuant to the 2023 Senior Secured Credit Facility to an asset rather than a reduction in the related liability as the previously drawn amounts on the 2023 Senior Secured Credit Facility were repaid upon the closing of the sale of the Merchant Services Business. As of September 30, 2023, \$2,924 was reclassified from a reduction in "Long-term debt, less current portion and debt issuance costs, net" to "Other assets" to conform to the current period presentation.

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Reconciliation of GAAP to Non-GAAP Financial Measures

The Company discloses adjusted EBITDA from continuing operations, pro forma adjusted net income from continuing operations and pro forma adjusted diluted EPS from continuing operations because the Company believes that these non-GAAP financial measures provide useful information to investors in understanding and evaluating the Company's ongoing operating results. Accordingly, the Company discloses these non-GAAP financial measures when reporting its financial results to stockholders and potential investors in order to provide them with an additional tool to evaluate the Company's ongoing business operations. The Company believes that these non-GAAP financial measures are representative of comparative financial performance that reflects the economic substance of the Company's current and ongoing business operations.

Although these non-GAAP financial measures assist in measuring the Company's financial results and assessing its financial performance, they are not necessarily comparable to similarly titled measures of other companies due to potential inconsistencies in the method of calculation. The Company believes that the disclosure of these non-GAAP financial measures provides investors with important key financial performance indicators that are utilized by management to assess the Company's financial results, evaluate the Company's business and make operational decisions on a prospective, going-forward basis. Hence, management provides disclosure of these non-GAAP financial measures to give stockholders and potential investors an opportunity to see the Company as viewed by management, to assess the Company with some of the same tools that management utilizes internally and to be able to compare such information with prior periods. The Company believes that disclosure of these non-GAAP financial measures provides investors with additional information to help them better understand its financial statements just as management utilizes these non-GAAP financial measures to better understand the business, manage budgets and allocate resources.

i3 Verticals, Inc. Reconciliation of GAAP Net Income from Continuing Operations to Non-GAAP Pro Forma Adjusted Net Income from Continuing Operations and Non-GAAP Adjusted EBITDA from Continuing Operations

(Unaudited) (\$ in thousands)

	Three Months Ended September 30,					Year I Septem	 	
		2024		2023		2024	2023	
Net income (loss) from continuing operations attributable to i3 Verticals, Inc.	\$	6,329	\$	569	\$	(8,922)	\$ (15,822)	
Net income (loss) from continuing operations attributable to non-controlling interests		689		(1,811)		(4,424)	(7,863)	
Net income (loss) from continuing operations		7,018		(1,242)		(13,346)	(23,685)	
Non-GAAP Adjustments:								
Benefit from income taxes		(9,175)		(3,288)		(5,668)	(3,788)	
Non-cash change in fair value of contingent consideration ⁽¹⁾		(145)		876		(690)	10,767	
Equity-based compensation from continuing operations ⁽²⁾		3,367		5,939		18,178	23,723	
M&A-related expenses ⁽³⁾		272		28		3,161	1,140	
Acquisition intangible amortization ⁽⁴⁾		4,853		5,077		19,327	19,733	
Non-cash interest expense ⁽⁵⁾		278		405		1,175	1,717	
Other taxes ⁽⁶⁾		1,605		435		2,009	900	
Other income related to adjustments of liabilities under tax receivable agreement $^{(7)}$		(1,245)		(929)		(1,245)	(929)	
Net gain on exchangeable note repurchases and related transactions ⁽⁸⁾		_		_		(2,257)	_	
Gain on investment ⁽⁹⁾		_		_		_	(295)	
Loss on disposal of property and equipment (10)		<u> </u>				107	_	
Non-GAAP pro forma adjusted income before taxes from continuing operations ⁽¹¹⁾		6,828		7,301		20,751	29,283	
Pro forma taxes at effective tax rate ⁽¹²⁾		(1,707)		(1,824)		(5,188)	(7,320)	
Pro forma adjusted net income from continuing operations ⁽¹³⁾	\$	5,121	\$	5,477	\$	15,563	\$ 21,963	
Cash interest expense, net ⁽¹⁴⁾		6,678		6,309		28,088	23,411	
Pro forma taxes at effective tax rate ⁽¹²⁾		1,707		1,824		5,188	7,320	
Depreciation and internally developed software amortization ⁽¹⁵⁾		2,727		2,072		9,469	6,705	
Adjusted EBITDA from continuing operations ⁽¹¹⁾	\$	16,233	\$	15,682	\$	58,308	\$ 59,399	

See footnotes on the following page.

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- 1. Non-cash change in fair value of contingent consideration reflects the changes in management's estimates of future cash consideration to be paid in connection with prior acquisitions from the amount estimated as of the later of the most recent balance sheet date forming the beginning of the income statement period or the original estimates made at the closing of the applicable acquisition.
- Equity-based compensation expense related to stock options and restricted stock units issued under the Company's 2018 Equity Incentive Plan and 2020 Acquisition Equity Incentive Plan.
- 3. M&A-related expenses are the professional service and related costs directly related to any merger, acquisition and disposition activity of the Company. M&A-related expenses also include financing costs related to the administration of the Company's exchangeable notes. The Company believes these expenses are not reflective of the underlying operational performance of the Company.
- 4. Acquisition intangible amortization reflects amortization of intangible assets and software acquired through business combinations, acquired customer portfolios, acquired referral agreements and related asset acquisitions.
- 5. Non-cash interest expense reflects amortization of debt discount and debt issuance costs and any write-offs of debt issuance costs.
- 6. Other taxes consist of franchise taxes, commercial activity taxes, reserves for ongoing tax audit matters, the employer portion of payroll taxes related to stock option exercises and other non-income based taxes. Taxes related to salaries are not included.
- 7. Under our Tax Receivable Agreement we have a liability equal to 85% of certain deferred tax assets resulting from an increase in the tax basis of our investment in i3 Verticals, LLC. Other expenses related to adjustments of liabilities under our Tax Receivable Agreement relate to the remeasurement of the underlying deferred tax asset for changes in estimated income tax rates.
- 8. Net gain on exchangeable note repurchases and related transactions reflects the gain on repurchases of exchangeable notes and warrant unwinds, net of the loss on sale of bond hedge unwinds, which occurred during the year ended September 30, 2024.
- 9. Gain on investment, which the Company recognizes in other income, reflects contingent consideration received during the year ended September 30, 2023 for an investment that was sold in a prior year.
- 10. Loss on disposal of property and equipment is related to the sale of a building purchased through an acquisition.
- 11. Represents a non-GAAP financial measure.
- 12. Pro forma corporate income tax expense is based on Non-GAAP adjusted income before taxes from continuing operations and is calculated using tax rates of 25.0% for 2024 and 2023, based on blended federal and state tax rates.
- 13. Pro forma adjusted net income from continuing operations represents a non-GAAP financial measure, and assumes that all net income during the period is available to the holders of the Company's Class A common stock.
- 14. Cash interest expense, net, represents all interest expense net of interest income recorded on the Company's statement of operations other than non-cash interest expense, which represents amortization of debt discount and debt issuance costs and any write-offs of debt issuance costs.
- 15. Depreciation and internally developed software amortization reflects depreciation on the Company's property, plant and equipment, net, and amortization expense on its internally developed capitalized software.

i3 Verticals, Inc. GAAP Diluted EPS from Continuing Operations and Non-GAAP Pro Forma Adjusted Diluted EPS from Continuing Operations

(Unaudited)

(\$ in thousands, except share and per share amounts)

	Three months ended September 30,				Year ended September 30,				
		2024		2023	2024			2023	
Diluted net income (loss) attributable to Class A common stock per share from continuing operations	\$	0.20	\$	(0.02)	\$	(0.38)	\$	(0.68)	
Pro forma adjusted diluted earnings per share from continuing operations ⁽¹⁾⁽²⁾	\$	0.15	\$	0.16	\$	0.46	\$	0.65	
Pro forma adjusted net income from continuing operations ⁽²⁾	\$	5,121	\$	5,477	\$	15,563	\$	21,963	
Pro forma weighted average shares of adjusted diluted Class A common stock outstanding $^{\!(\!3\!)}$	34	4,169,684	34	1,011,302	33	3,879,163	33	3,970,731	

Pro forma adjusted diluted earnings per share from continuing operations, a non-GAAP financial measure, is calculated using pro forma adjusted net income from continuing operations and the pro forma weighted average shares of adjusted diluted Class A common stock outstanding.

^{2.} Pro forma adjusted net income from continuing operations, a non-GAAP financial measure, assumes that all net income from continuing operations during the period is available to the holders of the Company's Class A common stock. Further, pro forma adjusted diluted earnings per share from continuing operations assumes that all Common Units in i3 Verticals, LLC and the associated non-voting Class B common stock were exchanged for Class A common stock at the beginning of the period on a one-for-one basis.

^{3.} Pro forma weighted average shares of adjusted diluted Class A common stock outstanding include 10,032,676 and 10,067,399 weighted average outstanding shares of Class A common stock issuable upon the exchange of Common Units in i3 Verticals, LLC and 479,859 and 392,343 shares resulting from estimated stock option exercises and restricted stock units vesting as calculated by the treasury stock method for the three months and year ended September 30, 2024, respectively. Pro forma weighted average shares of adjusted diluted Class A common stock outstanding include 10,099,678 and 10,109,247 outstanding shares of Class A common stock issuable upon the exchange of Common Units in i3 Verticals, LLC and 675,004 and 723,898 shares resulting from estimated stock option exercises and restricted stock units vesting as calculated by the treasury stock method for the three months and year ended September 30, 2023, respectively.